**Elizabeth Gay** 1717 N. Vulcan apt # 11 Encinitas, CA 92024

*Blissful Life Enthusiast* 760.224.5773

Elizabethg216@gmail.com

**OBJECTIVE**: English Teacher

**KEY QUALIFICATIONS**

* TESOL certified
* Passionate about traveling, learning new cultures and languages
* Loves meeting and conversing with new people as much as possible
* Loves working with kids and creating a positive impact in their lives
* Excellent communicator; able to identify opportunities, overcome objections, and build relationships with people in the community
* International experience: Studied in Austria, Germany, Spain, Switzerland, Belgium, Germany and the Netherlands
* Ambitious, inquisitive and thoroughly enjoys educating people about anything I can

**EDUCATION**

**Bachelors of Science in Business Administration** Completion**-**December 2011

Focus: Marketing

Emphasis in Global Marketing

California State University San Marcos

San Marcos, CA

**200 hour Vinyasa Yoga Certified** Feb 2013-May 2013

Bird Rock Yoga

Pacific Beach, CA

**WORK EXPERIENCE**

**Yogasix**

4S Ranch & Solana Beach

Yoga Enthusiast April 2013-Present

* Greet clients with love and enthusiasm; build relationships with clients
* Act as a yoga ambassador; troubleshoot any inquiries from clients; educate them about yoga and related topics
* Maintain cleanliness throughout the studio at all times

**Stone Brewing Co.**

San Diego Route Relief April 2012-October 2012

* Managed over 140 accounts on a weekly basis.
* Worked directly with bar managers.
* Acted as each accounts sales rep, technician, troubleshooter, and information outlet.
* Responsible for making sure orders were made and deliveries were met in the appropriate time frame.

**Stone Brewing World Bistro and Gardens**  July2007-Jan 2013

Escondido, CA

Bartender

* Appointed as ‘Lead Bartender’-Responsible for training and reaching conclusions
* Recognized for ability to quickly establish rapport with customers, up-sell products and build and maintain a loyal clientele.
* Proved the ability to multitask, resolve customer issues and excel within a demanding, high-volume setting.
* Built and maintain relationships with people in the craft beer community
* Constantly educating people about beer and related topics
* Control bar inventory; monitor and maintain bottle selection
* Able to recommend beer/wine and food pairings