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**Peter S Christie**

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**Work Experience**

Seoul Metropolitan Office of Education

*English Language Teacher, Ssangmun Elementary School*

**Seoul, South Korea**

Aug 2013 - Present

Responsible for teaching English language conversation classes, creating lesson plans and conducting oral and listening examinations for grades 3 through 6.

Design and create relevant worksheets, complementary PowerPoints and engaging activities and games to supplement the existing curriculum and textbooks.

Developed and delivered original English Camps during winter and summer vacations (8 weeks total) for a small group of students from grades 3, 4 and 5.

Assisting the school with various other events, such as English speaking contests and Sports Days.

Full Circle International

*Business Sales Consultant*

**Edinburgh, UK**

Jan 2013 – August 2013

Full Circle International is a leading global b2b marketing specialist working primarily in the consultancy and technology sectors.

Performed a sales consultant role responsible for understanding our clients’ offerings and conveying this to key decision makers of target companies, ultimately securing an opportunity at director level within international organisations.

Worked simultaneously on up to seven client projects across a range of sectors, including ERP consultancy, multinational technology companies and leading international providers of corporate services.

Supported preparation for workshops and conference calls with our clients to agree on the most effective adaptations of the proposal to secure its ongoing success.

Developed an understanding of business models and how to gain access to and communicate with decision makers at board level.

The Jessop Group Ltd.

*Sales Expert*

**Edinburgh, UK**

Dec 2011 – Jan 2013

Target-driven sales role advising customers and photographers of all levels on the latest equipment and accessories.

Routinely met or exceeded individual and team sales targets.

Trained in the operation and maintenance of Fujifilm high volume digital and film lab systems for photo printing.

Developed and implemented original packages and bundles for sale to help maximize sales and profit for the store.

Supported store management with various business operations, including stock counts, cashier and safe counts, and training of new employees.

**Education**

University of St Andrews

*B.Sc(Hons) Mathematics*

**St. Andrews, UK**

Sept 2007 – Jun 2011

Degree: Upper Second Class with Honours (Obtained Jun 2011)

Awarded financial scholarship from the Institute of Physics in 2007.

Additional Studies: sub-honours courses in Physics and Astronomy

Extra-Curricular: Host and Committee Member for St Andrews Radio Station.

**Skills, Activities and Interests**

Technical Skills: Adobe Creative Suite, MAPLE, MATLAB and MS Office packages.

Languages: Beginner Korean

Academic and professional referees available on request.